



GMT: **ED LECIUS**

Location: **NEW JERSEY**

GMT CA: **1**

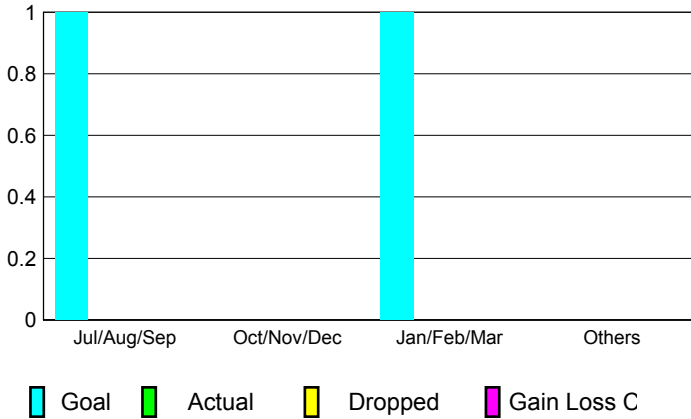
**CLUBS**

| Month            | New Club Goal | Actual New Clubs | Actual Dropped Clubs | Gain/Loss of Clubs |
|------------------|---------------|------------------|----------------------|--------------------|
| <b>2012-2013</b> |               |                  |                      |                    |
| Jul/Aug/Sep      | 1             | 0                | 0                    | 0                  |
| Oct/Nov/Dec      | 0             | 0                | 0                    | 0                  |
| Jan/Feb/Mar      | 1             | 0                | 0                    | 0                  |
| Apr/May/June     | 0             | 0                | 0                    | 0                  |
| <b>Totals</b>    | <b>2</b>      | <b>0</b>         | <b>0</b>             | <b>0</b>           |

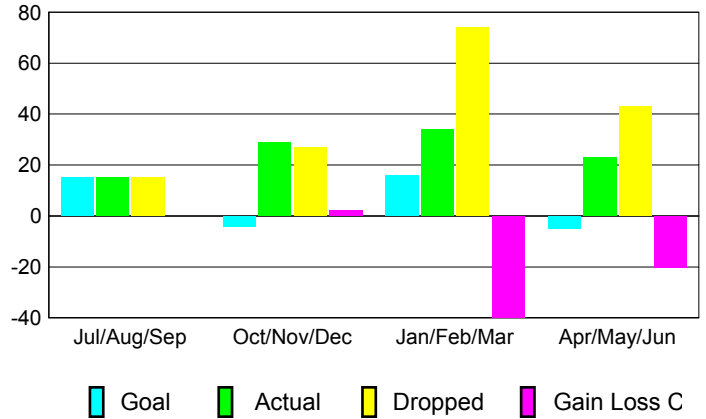
**MEMBERSHIP**

| Month            | Net Memb Goal | Actual New Memb | Actual Dropped Memb | Gain/Loss of Memb |
|------------------|---------------|-----------------|---------------------|-------------------|
| <b>2012-2013</b> |               |                 |                     |                   |
| Jul/Aug/Sep      | 15            | 15              | 15                  | 0                 |
| Oct/Nov/Dec      | -4            | 29              | 27                  | 2                 |
| Jan/Feb/Mar      | 16            | 34              | 74                  | -40               |
| Apr/May/June     | -5            | 23              | 43                  | -20               |
| <b>Totals</b>    | <b>22</b>     | <b>101</b>      | <b>159</b>          | <b>-58</b>        |

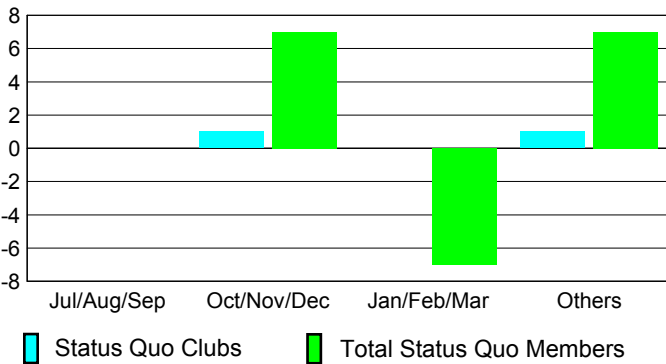
**Club Results 2012-2013**  
Goal, New, Dropped, Gain/Loss



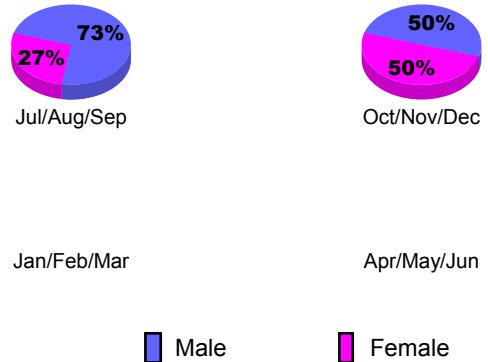
**Membership Results 2012-2013**  
Goal, New, Dropped, Gain/Loss



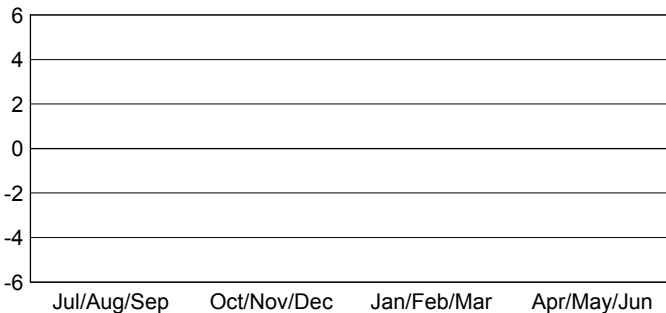
**YTD Status Quo Clubs 2012-2013**  
Status Quo Clubs Compared to Status Quo Members



**Gender Comparison 2012-2013**



**Club Gain/Loss 2012-2013**



**Membership Gain/Loss 2012-2013**

